

Message Text

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PAGE 01 BANGKO 20911 250223Z

ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----043218 251423Z /45

R 250210Z JUL 78

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 8193

UNCLAS BANGKOK 20911

E.O.11652: N/A

TAGS: BEXP, TH

SUBJ: WTDR/FTI: HANSEATIC ENGINEERING TRADING CO., LTD.

REF USDOC 11710

1. THAILAND

OFFICE USE: 2. 549 3. NA 4. 01

5. HANSEATIC ENGINEERING & TRADING CO., LTD.

6. GPO BOX 376, 95 RAJADAMRI ROAD, 7TH FL., RAJADAMRI ARCADE

7. BANGKOK

8. CONTACT: VARID THAVISIN

9. TITLE: DIRECTOR

OTHER OFFICIALS ARE: MR. JAYAVADH BUNNAG, DIRECTOR AND
MR. LEONG GOON KEONG, GENERAL MANAGER

10. PHONE: 2518751 11. TELEX: 3520 SEROLAT TH

12. CABLE: NA

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13. ESTBL: 1978 14. EMPL: 4 15. SIZE: SMALL

16. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 07/78

OFFICE USE: 18. K 19. NA 20. NA 21. NA 22. NA

23A. 28210/235 IMP.AGT.DIST. OF PLASTIC CHEMICALS

23B. 32950/235 IMP.AGT.DIST. OF ACTIVATED CLAY

23C. 35360/235 IMP.AGT.DIST. OF HOIST AND CRANES

24. FOREIGN SALES: NA

25. FINANCIAL REF: HONGKONG & SHANGHAI BANKING CORP., SIAM CENTER, BANGKOK, THAILAND.

26. TRADE REF: GENERAL ELECTRIC CO., PITTSFIELD, MASS.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF GENERAL ELECTRIC CO., ONE PLASTIC AVENUE, PITTSFIELD, MASS.01201 FOR LEXAN POLYCARBONATE; FILTROL CORP., 3250 EAST WASHINGTON BLVD., LOS ANGELES 23, CALIFORNIA FOR ACTIVATED CLAY; SVERRE MUNCK, NORWAY FOR HOISTS AND CRANES; BM ENGINEERING, MALAYSIA FOR HOISTS AND CRANES.

28. POST EVALUATION: HANSEATIC ENGINEERING & TRADING WAS INCORPORATED IN 1978 WITH AN AUTHORIZED CAPITAL OF \$10,000 TO ACT AS IMPORTER AND DISTRUTOR OF LEXAN POLY-CARBONATE, ACTIVATED CLAY, HOISTS AND CRANES. SEVENTY PERCENT OF ITS IMPORTS ARE FROM MALAYSIA WITH THE REMAINDER FROM THE U.S. (20 PERCENT), NORWAY (5 PERCENT) AND JAPAN (5 PERCENT). IT LEASES AN OFFICE OF 100 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. IT EMPLOYS 4 PEOPLE INCLUDING 2 SALESMEN. THOUGH NEWLY ESTABLISHED, FIRM'S UNCLASSIFIED

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BUSINESS APPEARS TO BE AGGRESSIVE. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: MATTHEW P. WARD.
O'DONOHUE

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NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 jul 1978
Decapton Date: 01 jan 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO20911
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780304-1040
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780721/aaaaarjh.tel
Line Count: 100
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 7706e76c-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1889238
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: HANSEATIC ENGINEERING TRADING CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgwkey: odbc://SAS/SAS.dbo.SAS_Docs/7706e76c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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